

# Q3 FY2018-19 Financial Projection

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*Finance Director*



**MAY 14, 2019**



# OBJECTIVE

- Receive Q3 Quarter Financial Update Report as of March 31, 2019 (***No Action***)
- Adopt Resolution Approving of Budget Amendments (***Action Required***)



# AGENDA

- Fiscal Operating Year & FY2018-19 Budget Overview
- FY2018-19 Third Quarter Financial Projection
  - General Fund
  - Enterprise
  - Internal Service
- Budget Amendments
- Request to City Council



# FISCAL OPERATING YEAR

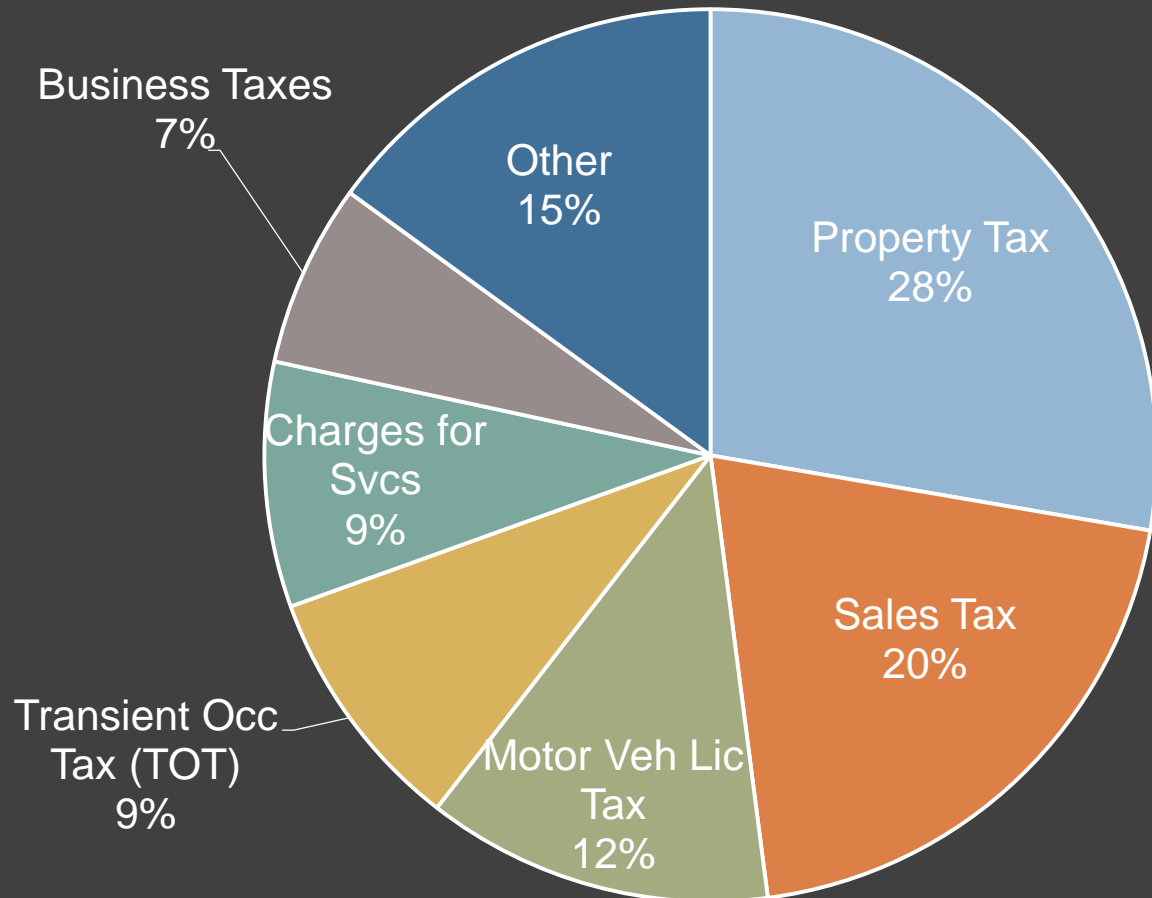
- The City's 2018-2019 fiscal year begins on July 1, 2018 and ends on June 30, 2019.

| Fiscal Quarter | Months                       |
|----------------|------------------------------|
| Q1             | July 2018 – September 2018   |
| Q2             | October 2018 – December 2018 |
| Q3             | January 2019 – March 2019    |
| Q4             | April 2019 – June 2019       |

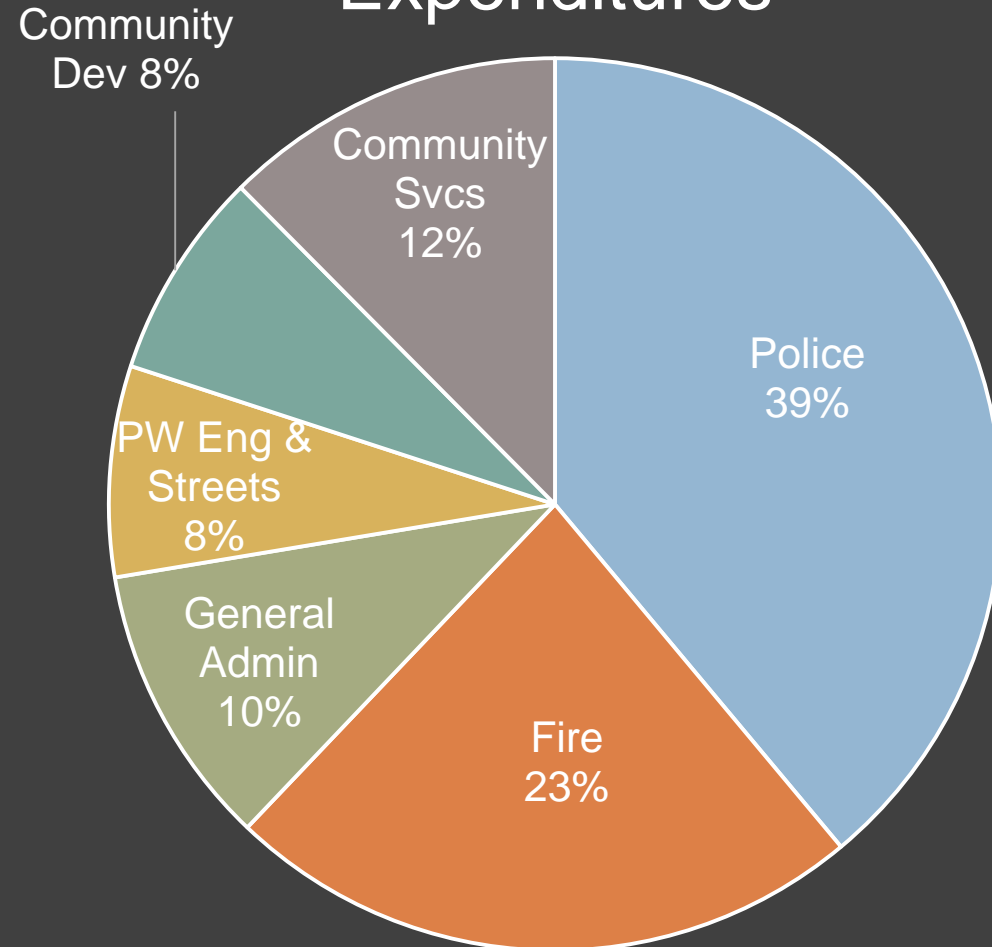


# FY2018-19 GENERAL FUND BUDGET SUMMARY

## Revenue



## Expenditures





# FY2018-19 FINANCIAL PROJECTION GENERAL FUND REVENUES

|                                    | FY2018-19<br>Amended<br>Budget | FY2018-19<br>YTD as of<br>3/31/19 | FY2018-19<br>% of<br>Budget | FY2017-18<br>YTD as of<br>3/31/18 | FY2017-18<br>% of<br>Budget |
|------------------------------------|--------------------------------|-----------------------------------|-----------------------------|-----------------------------------|-----------------------------|
| <b>Revenues</b>                    |                                |                                   |                             |                                   |                             |
| Property Tax                       | \$10,692,000                   | \$7,145,929                       | 67%                         | \$6,254,949                       | 63%                         |
| Sales Tax                          | 7,697,158                      | 4,717,489                         | 61%                         | 4,470,378                         | 59%                         |
| Transient Occupancy Tax (TOT)      | 3,472,000                      | 2,343,767                         | 68%                         | 2,247,506                         | 67%                         |
| Motor Vehicle License Fee          | 4,848,000                      | 2,465,708                         | 51%                         | 2,300,063                         | 50%                         |
| Regulatory (Card Room) Tax         | 1,897,338                      | 1,428,384                         | 75%                         | 1,382,649                         | 75%                         |
| Business Taxes                     | 2,562,195                      | 2,142,998                         | 84%                         | 2,204,034                         | 89%                         |
| Franchise Fees                     | 1,989,096                      | 1,117,829                         | 56%                         | 1,098,644                         | 55%                         |
| Use of Money and Property          | 1,177,000                      | 1,202,208                         | 102%                        | 1,020,463                         | 80%                         |
| Charges for Services               | 3,427,462                      | 2,569,104                         | 75%                         | 2,471,463                         | 75%                         |
| Recoveries & One-time              | 737,000                        | 160,307                           | 22%                         | 237,298                           | 39%                         |
| PO Carryover Balance               | 0                              | 0                                 | 0%                          | 92,197                            | 100%                        |
| Departmental Revenues              | 7,728,306                      | 5,361,866                         | 69%                         | 4,869,527                         | 73%                         |
| <b>Total General Fund Revenues</b> | <b>\$46,227,555</b>            | <b>\$30,655,588</b>               | <b>66%</b>                  | <b>\$28,649,171</b>               | <b>66%</b>                  |



# FY2018-19 FINANCIAL PROJECTION GENERAL FUND EXPENDITURES

|  | FY2018-19<br>Amended<br>Budget | FY2018-19<br>YTD as of<br>3/31/19 | FY2018-19<br>% of<br>Budget | FY2017-18<br>YTD as of<br>3/31/18 | FY2017-18<br>%of<br>Budget |
|--|--------------------------------|-----------------------------------|-----------------------------|-----------------------------------|----------------------------|
| <b>Expenditures</b>                    |                                |                                   |                             |                                   |                            |
| Police                                 | \$18,612,932                   | \$13,864,419                      | 74%                         | \$12,643,647                      | 73%                        |
| Fire                                   | 11,107,055                     | 8,456,313                         | 76%                         | 7,524,106                         | 73%                        |
| General Administration                 | 5,035,772                      | 3,686,816                         | 73%                         | 3,034,586                         | 62%                        |
| Parks                                  | 3,133,780                      | 2,039,797                         | 65%                         | 1,952,873                         | 64%                        |
| Public Works: Engineering & Streets    | 3,706,081                      | 2,673,521                         | 72%                         | 2,436,830                         | 70%                        |
| Library                                | 2,385,328                      | 1,784,720                         | 75%                         | 1,723,963                         | 75%                        |
| Recreation                             | 2,339,869                      | 1,690,454                         | 72%                         | 1,686,391                         | 74%                        |
| Planning & Building                    | 3,733,240                      | 2,482,975                         | 67%                         | 2,371,733                         | 69%                        |
| Senior Services                        | 1,211,593                      | 890,172                           | 73%                         | 856,310                           | 71%                        |
| Non-Departmental                       | (2,931,818)                    | (1,926,186)                       | 66%                         | (2,103,198)                       | 80%                        |
| <b>Total General Fund Expenditures</b> | <b>\$48,333,832</b>            | <b>\$35,643,000</b>               | <b>74%</b>                  | <b>\$32,127,238</b>               | <b>70%</b>                 |



# FY2018-19 FINANCIAL PROJECTION ENTERPRISE FUNDS

|                                    | FY2018-19         | FY2018-19            | FY2018-19      | FY2017-18            | FY2017-18     |
|------------------------------------|-------------------|----------------------|----------------|----------------------|---------------|
|                                    | Amended<br>Budget | YTD as of<br>3/31/19 | % of<br>Budget | YTD as of<br>3/31/18 | %of<br>Budget |
| <b>Water Enterprise</b>            |                   |                      |                |                      |               |
| Revenue                            | \$15,742,594      | \$11,548,943         | 73%            | \$11,729,234         | 81%           |
| Expenditure                        | \$9,510,874       | \$6,293,324          | 66%            | \$5,998,036          | 64%           |
| <b>Wastewater Enterprise</b>       |                   |                      |                |                      |               |
| Revenue                            | \$17,663,327      | \$12,641,783         | 72%            | \$12,570,197         | 76%           |
| Expenditure                        | \$8,811,493       | \$5,371,108          | 61%            | \$6,128,240          | 71%           |
| <b>Cable Television Enterprise</b> |                   |                      |                |                      |               |
| Revenue                            | \$10,926,411      | \$7,369,588          | 67%            | \$7,511,070          | 64%           |
| Expenditure                        | \$11,052,355      | \$7,553,739          | 68%            | \$7,596,713          | 68%           |
| <b>Stormwater Enterprise</b>       |                   |                      |                |                      |               |
| Revenue                            | \$938,000         | \$429,488            | 46%            | \$427,505            | 31%           |
| Expenditure                        | \$1,597,751       | \$731,671            | 46%            | \$502,031            | 45%           |





# FY2018-19 FINANCIAL PROJECTION INTERNAL SERVICE FUNDS

|   | FY2018-19<br>Amended<br>Budget | FY2018-19<br>YTD as of<br>3/31/19 | FY2018-19<br>% of<br>Budget | FY2017-18<br>YTD as of<br>3/31/18 | FY2017-18<br>% of<br>Budget |
|---|--------------------------------|-----------------------------------|-----------------------------|-----------------------------------|-----------------------------|
| <b>Central Garage</b>                         |                                |                                   |                             |                                   |                             |
| Revenue                                       | \$587,000                      | \$440,262                         | 75%                         | \$375,338                         | 64%                         |
| Expenditure                                   | \$655,253                      | \$534,948                         | 82%                         | \$419,872                         | 69%                         |
| <b>Buildings &amp; Facilities Maintenance</b> |                                |                                   |                             |                                   |                             |
| Revenue                                       | \$1,300,271                    | \$1,009,447                       | 78%                         | \$944,316                         | 75%                         |
| Expenditure                                   | \$1,259,321                    | \$995,695                         | 79%                         | \$979,410                         | 76%                         |
| <b>Self Insurance</b>                         |                                |                                   |                             |                                   |                             |
| Revenue                                       | \$2,078,568                    | \$1,685,895                       | 81%                         | \$1,653,988                       | 80%                         |
| Expenditure                                   | \$2,246,554                    | \$2,235,600                       | 100%                        | \$2,668,420                       | 128%                        |
| <b>Technology</b>                             |                                |                                   |                             |                                   |                             |
| Revenue                                       | \$710,000                      | \$532,852                         | 75%                         | \$554,845                         | 75%                         |
| Expenditure                                   | \$812,118                      | \$569,069                         | 70%                         | \$566,075                         | 70%                         |



# TAKEAWAYS

- General Fund
  - Revenues coming in as expected
  - Expenditure run-rates are within normal, acceptable ranges
  - No major issues, but closely monitoring expenditures
- Enterprise & Internal Service Funds
  - Normal, expected activity
  - Tight control of Stormwater and Cable
- FY2019-20 estimate projections were used for the FY2019-20 budget development



# BUDGET AMENDMENTS

| Fund               | Project                  | Amount   |
|--------------------|--------------------------|----------|
| General Fund       | Pine Box Culvert Fencing | \$35,000 |
| Restricted Revenue | Zoning Code Update       | \$60,000 |



# BUDGET CALENDAR FY2019-20

| Date           | Item   |
|----------------|--|
| <b>January</b> | Budget priorities and schedule review with City Council    |
| <b>2/11/19</b> | Budget manual and targets distributed to departments       |
| <b>4/26/19</b> | Department budget review meetings complete                 |
| <b>5/10/19</b> | Final budgets from departments provided to Finance         |
| <b>5/24/19</b> | Proposed operating and CIP budget provided to City Council |
| <b>5/29/19</b> | City Council budget retreat                                |
| <b>6/11/19</b> | City Council budget session #2                             |
| <b>6/25/19</b> | City Council adoption of budget                            |



# REQUEST TO CITY COUNCIL

- Receive Third Quarter Financial Update Report as of March 31, 2019
- Adopt Resolution Approving the Third-Quarter Budget Amendment for the FY2018-19 Operating and Capital Budget

# Questions

